

Practice Area Manager – Highway Capacity

Looking for your next role?

The Balmoral Group, a unique firm blending engineering, economics, environmental and international consulting, is seeking a motivated Practice Area Manager to market and manage highway capacity improvement projects for transportation agencies such as the Florida Department of Transportation (FDOT), Central Florida Expressway Authority (CFX), Florida's Turnpike Enterprise (FTE), and Local Governments.



The Roadway Practice Area Manager will lead multi-discipline teams to successfully execute transportation projects, ensuring high-quality outcomes and strong client relationships. The Roadway Practice Area Manager will have the opportunity to manage diverse, high-impact projects while mentoring staff and overseeing project delivery from inception to completion.

Responsibilities

- Lead and grow TBG's Highway Capacity area of practice, including recruit, hire, and mentor high performing team members and develop opportunities for individual growth and motivation.
- Collaborate with senior management to develop and implement strategic plans to grow the Highway Capacity Practice Area including supporting marketing efforts to develop client relationships, identify project pursuits, prepare proposals, attend interviews, and prepare project proposals.
- Manage highway capacity and/or other roadway projects throughout the state.
- Prepare project work plan, scope, schedule, and budget.
- Oversee and review engineering analysis, design and preparation of contract plans, specifications and estimates. Assign, track, and review tasks of project team, ensuring adherence to project schedules; QC final work product.
- Track financial aspects of projects to ensure appropriate charging of manhours, costs, and expenses to projects, and to communicate project progress/status to Partners and Directors.
- Build and maintain positive client relationships.
- Act as a positive leader and mentor to staff.

To be successful in this position, ideally you will have:

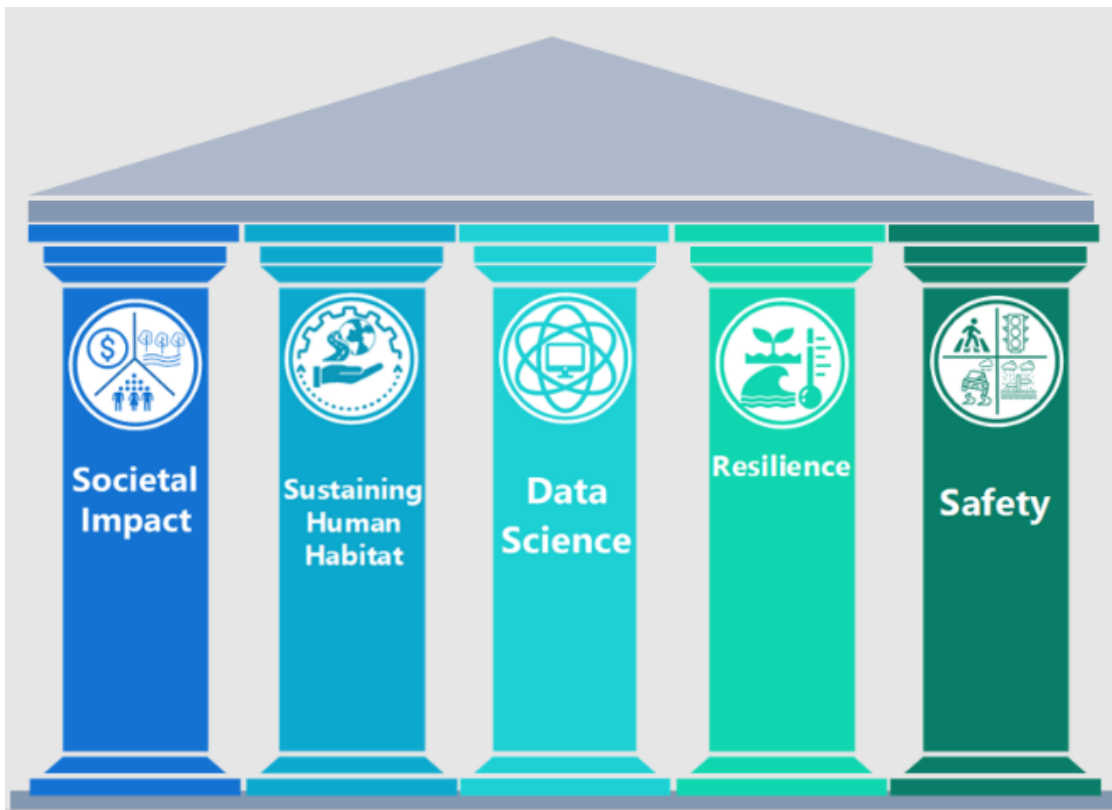
- Bachelor's degree in Civil Engineering.
- A minimum of 15 years of relevant transportation design experience and 5 years of project management experience.
- Licensed Professional Engineer (PE) in Florida.
- Senior Project Manager experience with prior FDOT roadway design experience involving widening/capacity improvements, highway geometry, drainage design, temporary traffic control, signing and pavement markings.
- Strong analytical, technical, and communication skills.
- Positive attitude with eagerness to participate in a dynamic work environment.
- Ability to travel within the state, occasionally overnight.

- Working knowledge of Open Roads Designer is a plus.
- Knowledge of PD&E processes is a plus.

Work Environment: Work That Matters

The Balmoral Group combines civil engineering design expertise with economics, environmental analysis and GIS capabilities. Our engineering staff has established an excellent reputation for providing high-quality consulting services in water resources and transportation.

The Balmoral Group's core purpose is to positively impact today's society. As a niche engineering and economic consulting firm, we have produced landmark, precedent-setting projects over the past 20 years. Our professionals apply specialized expertise in geospatial modeling, economic theory, funding access, engineering design and societal impacts to address and solve complex issues for our clients. The Balmoral Group is a small, Woman Owned Business and holds multiple certifications which can be found at the link below.



Compensation Approach

The Balmoral Group offers a competitive benefits package including competitive pay, sabbatical leave, flexible hours, health insurance (with company paying 90% of your Health Care selection), retirement plan (including 401K with company contributions), generous vacation, sick, and holiday pay, paternity/maternity leave, tuition reimbursement, profit sharing, and paid career development (training, professional organization and licensure fees).